



Unifi

TM  
One

TM  
Global

About TM

TM  
Blog

Sustainability

07 SEP 2020

# TM COLLABORATES WITH 14 FINANCIAL INSTITUTIONS TO ESTABLISH VENDOR FINANCING PROGRAMME



TM PERINTIS

Share



## PERINTIS Launched to Empower Local SME Vendors; Boost Growth of Businesses Towards Ensuring Sustainability

- *PERINTIS to provide comprehensive and flexible financing facility as well as consultation for TM local SME vendors*
- *TM committed to strengthen its vendor ecosystem and accelerate vendor transformation through continuous upskilling and development programmes*
- *TM continues to support and develop local entrepreneurs especially in the new and emerging economy supporting Industrial Revolution 4.0 (IR4.0) towards ensuring their*

### *sustainability and growth*

As part of its nation building effort towards ensuring the sustainability of local vendors, Telekom Malaysia Berhad (TM) today announced its collaboration with selected financial institutions to embark on a TM Vendor Financing Programme called "PERINTIS".

The programme will see the involvement of 14 financial institutions providing financing facilities and consultations for TM local SME vendors. The institutions are Bank Islam Malaysia Berhad, Maybank Islamic Berhad, CIMB Bank Berhad, Bank Muamalat Malaysia Berhad, RHB Islamic Bank Berhad, United Overseas Bank (Malaysia) Bhd, HSBC Bank Malaysia Berhad, Small Medium Enterprise Development Bank Malaysia Berhad, Bank Kerjasama Rakyat Malaysia Berhad, Perbadanan Usahawan Nasional Berhad, PMB Tijari Berhad, Bay Group Holdings Sdn Bhd, Commerze Capital Sdn Bhd and El-Nuwr Capital Sdn Bhd.

To signify the collaboration for the PERINTIS programme, a Memorandum of Understanding (MoU) was signed between TM and all the 14 institutions. Imri Mokhtar, Group Chief Executive Officer of TM signed the MoU on behalf of TM while the participating financial institutions were represented by their respective heads. The signing ceremony was witnessed by YB Dato' Sri Dr. Hj. Wan Junaidi Tuanku Jaafar, Minister of Entrepreneur Development and Cooperatives, accompanied by Tan Sri Dato' Seri Mohd Bakke Salleh, Chairman of TM. Also present at the event were Dato' Sri Haji Mohammad Mentek, Secretary General of the Ministry of Entrepreneur Development and Cooperatives and his Deputy, Datuk Haji Zamri Salleh, Deputy Secretary General of Entrepreneur Development.

Commenting on the collaboration, Tan Sri Dato' Seri Mohd Bakke said: "TM is committed to continuously strengthen our vendor ecosystem through upskilling and development programmes. The programmes are aimed at boosting the growth of the vendors towards ensuring their sustainability, while at the same time

upholding integrity in all activities undertaken. This PERINTIS programme was initiated to provide TM's local SME vendors with flexible financial support and convenience towards enhancing their capabilities and viability. It is also in line with the Government's efforts to promote vendors' business viability and to create employment opportunities in the country."

"Our vendors are our strategic business partners and they play a pivotal role in our business operations. With their undivided support, TM is on the right path to deliver more innovative digital products and solutions to all our customers; preparing them with the right foundation for Industrial Revolution 4.0 (IR4.0)," he added.

### **PERINTIS: Providing comprehensive and flexible financing facilities towards building the capacity and capability of its vendors**

The PERINTIS programme will provide TM vendors with added convenience through various financing facilities and financial advisory. Under this programme, TM vendors will enjoy comprehensive financing packages across all levels and sizes of business including those with sub-contractors; with the value of up to RM10 million, depending on the number of contracts obtained from TM. The offering will start from the stage of preparation of equipment and requirements to obtain a contract from TM. The disbursement processes will also be expedited to ensure that the vendors are viable and are able to support the business. In addition, the programme offers accelerated loan approval, made possible through a cooperation between the financial institutions and a credit guarantor which acts as a guarantor based on the Risk Acceptance Criteria and Eligibility Criteria agreed with the participating financial institutions.

Being at the frontier of each telecommunication technology evolution of the nation, TM remains steadfast to support and develop local entrepreneurs, particularly Bumiputera vendors to accelerate the Digital Malaysia's aspirations.



## YOU MAY ALSO LIKE



01 JUL 2024



**TM INKS AGREEMENT WITH MALAYSIAN GOVERNMENT TO DELIVER NATION'S NEXT GENERATION EMERGENCY SERVICES 999**



13 SEP 2021



**HONOR Malaysia appoints TM One as Cloud service provider to serve customers across three continents**

HONOR, a leading global provider of smart devices adopts TM One



22 APR 2022



**Disney+ Hotstar and other top-notch international and local content will rock Malaysian screens via unifi TV's comprehensive content offering!**

## NEWSLETTER

Just drop your details and stay updated with the world of Telekom Malaysia. We promise – no spam!

**Full Name**

**Email**

**SUBSCRIBE NOW**



TM Global

TM One

Unifi

Unifi Business

## About TM

- Corporate
- Investor Relations
- Annual Report
- Newsroom
- Brand Centre

## Contact Us

- Privacy Notice | Privacy Notice Infographic
- Terms & Conditions

## Subsidiaries

- Credence
- Yayasan TM
- MMU
- TM R&D

## Others

- Business with TM
- Careers
- Ethics & Integrity
- TM Social Media

## Follow us on



## Redress your complaints



Copyright © 2025 Telekom Malaysia Berhad  
(128740-P) All Rights Reserved